

PMP / Senior Information Management Consultant

A solutions-oriented Project Management / Information Management Consultant, with more than 15 years of experience in Information Technology at a Multinational Oil and Gas Service Company and a National Oil Company, coordinating data management and business driven projects from conception to completion.

Experience includes project management methodologies, data management strategies, oil and gas data domain, application development and rollout, and new product lunches.

Strengths lie primarily in being able to effectively liaise with and manage clients, ability to lead, coach and mentor staff and peers. Friendly and proactive approach makes an effective and valuable contributor to any organisation.

Most recently, has been in the position of Business Development and Senior Information Management Consultant for a global oilfield services company, working with Sales, Account Managers, Domain Leaders and Information Management Segments to create innovative solutions for customers, promote services and products, and assist project teams in the project conception and execution.

Education & Certification

- Bachelor of Computer Science. Caracas, Venezuela
- Stimulation Engineering Cross Training - 2006

Qualifications Achieved:

- Senior in Knowledge and Information Management (Community of Practice)
- Project Management Practitioner – PMP certification (PMI)
- Project Delivery Management Process (PDMP) certification
- Project Management Foundation Level certification (Prince II)
- Member, Project Management Institute
- Platinum Performance Award, as a Team Member of Data Management Alliance

Languages:

- English
- Spanish, native speaker

Capabilities / Expertise

- PMP/ PMI Standards and Best Practices
- Experience in the development of project lifecycle.
- Excellent interpersonal skills, a professional attitude, and work independently or as a team member
- Organized and detail-oriented, ability to coordinate multiple projects, ability to interact with clients and technical staff to effectively meet business needs, problem-solving skills, ability to work under pressure
- Excellent research skills, information analysis, usability and report writing
- Oil and Gas Data Domain Knowledge
- Data Quality Methodology (DQM)
- Information Management Software (OpenSpirit, eSearch, Metacarta, Petrel Information Management Plugins, Innerlogix)

Work History

Oilfield services company supplying technology, project management and information solutions that optimize reservoir performance for customers working in the international oil and gas industry.

Location: Houston, Texas

Business Development Specialist / Senior Information Management Consultant January 2007 – March 2009

Reporting to the North America Information Management Business Owner Manager, this role was responsible for

- Identifying, developing, validating, prioritizing and closing specific product and solution sales opportunities.
- Providing demonstrations, evaluations and/or presentations, arranging peer visits, or participating in site assessments
- Identifying and maintaining an Opportunity Pipeline and Target Account Selling plans, for information management.
- Serving on Project Team before, during and after project implementation of the solution to document value added.

Achievements:

- Coordinated Information and Data Management projects within agreed standards of quality, time and budget, and in compliance with project management best practices and methodology in order to introduce new data management solutions to Anadarko, and Chevron.
- Implemented Information Management products and solutions sales for Oil and Gas Companies in US.
- Evaluated and tested new product/solutions workflows and new enhancements in liaison with Domain Leaders and Portfolio segments to develop differentiating, innovative packaging and bundling for clients.
- Elaborated technical content and proposed solutions for quotes, tenders and RFPs

Location: Well Services – Houston, Texas.

Cross Training Program in Stimulation Engineering. March 2006 – December 2006

Reporting to the North America Well Services Business Development Manager, main responsibilities for this role included

- Being part of a well production cross training master program designed by Schlumberger in order to prepare employees from other areas of the Company with oil and gas business background.
- Attending classroom training: Geology, Rheology, and Reservoir Concepts. Fracturing Design and Techniques
- Observation of Stimulation Engineers
- Fracturing Calculations in actual field conditions
- Fracturing Software training
- Field visit – Job witness for Fracturing Treatments (East Texas and Wyoming)
- Laboratory practice. Stimulation fluids techniques learning.

Achievements:

- Reinforced the knowledge in production stimulation, fracture design, geology, and reservoir concepts and processes
- Acted as witness in production field and laboratory jobs

Location: Villahermosa, Mexico.

Project Technical Leader March 2003 – February 2006

Reporting to the Service Delivery Manager for Mexico South Region, main responsibilities for this role included

- Managing Customer Services for National Oil Company. Responsible for the execution of Services Lines according to the Information Management Contract. The services were oriented to deliver data management services, application support, training, and special consultant projects
- Managing project execution for special projects within agreed standards of quality, time and budget.
- Managing risk identification and control, as well as issue resolution.
- Customer relationship management
- Project team management
- Revenue and forecast budget management

Achievements:

- Formulated plans and coordinated the tracking, monitoring, updating, reporting and progress against plans and project critical path, as well as liaised with project areas to manage multiple interdependencies among projects
- Assisted cross functional teams in the development of business cases.
- Managed and Monitored project finances: actual vs. budget, forecasts, financial reporting and control for Business Units with an average of \$11M year revenue.
- Researched, planed, designed and developed -standard service line metrics for the service desk to track and measure the customer requirements and special projects under contract
- Led, coached and mentored a project team compound of 10 people. Responsible for their training, career development and appraisals
- Coordinated with line and project leaders the appropriate sourcing of resources for project teams
- Managed Business Unit customer relationships related to service lines' contracts, project delivery and quality services
- Elaborated proposals and proposed technical solutions for quotes, tenders and RFPs in accordance with the Service Lines' Contracts.

Location: East Venezuela

Regional Service Coordinator January 2002 – February 2003. Puerto La Cruz

Reporting to the Service Delivery Manager, East Region, main responsibilities for this role included

- Coordinating activities to support geoscientist requirements.
- Responsible for standardization, planning and execution of Portfolio Software in the Region
- Managing the control and administration of Portfolio Software Licenses
- Led the Data Base administration team

Achievements:

- Managed and coordinated the execution of the customer requirements under the Service Level Agreement established in the Data Management Contract. Led the project team classified as specialists under this agreement.
- Planned and coordinated a special project to migrate the oil and gas applications under the contract to new Solaris 8 platform.
- Managed and coordinated the portfolio software licenses for the Region under the contract, as well as the relationships with the third-party software vendors.

Service Center Coordinator. July 2000 – December 2001. Customer Service Center for 400 Users

Reporting to the Service Delivery Manager, East Region, main responsibilities for this role included

- Assessing, prioritizing and categorizing incidents; carrying out incident analysis, identifying and creating incident records; diagnosing the cause of incidents, identifying incident resolutions, matching, reviewing and closing incidents
- Managing the data base environment and specialist applications
- Leading , delivering and supporting available services in accordance with the contract
- Resourcing and Project Planning for service delivery
- Implementation and follow up of Quality Data Loading Standards
- Initiating data validation and data certification processes to be included in the Master Data Base

Achievements:

- Successfully managed the relationship with a technology partner in the outsourcing contract
- Achieved and managed 600 customer requirements per months with high quality and client satisfaction
- Managed and coordinated the administration of more than 50 oil and gas applications, data bases related, data loading and data transfers, application support and training
- Implemented data quality certification processes for new data entered into the master data base

Service Center Coordinator. September 1997 – July 2000. Customer Service Center for 100 Users

Reporting to the Service Delivery Manager, East Region, main responsibilities for this role included

- Defining best practices for the Data quality certification process in the Business Units
- Organizing and operating service desks, performing initial assessment of all incidents, monitoring and escalating all incidents according to the agreed service levels, informing users on status and progress, producing management reports
- Managing service desk personnel career
- Promoting services to customers
- Providing data management and application support

Achievements:

- Planned, coordinated, executed and maintained a Service Center for 60 users and a project team of 5 people. Services were provided in accordance with the Data Management contract
- Introduced and promoted new oil and gas specialist application, data management software, services and solutions to customers
- Increased the number of customers, requirements and customer satisfaction

Petroleos de Venezuela (PDVSA).

Venezuelan state-owned company in charge of the development of the petroleum and petrochemical as well as, planning, coordinating, supervising and controlling the operational activities of its divisions

Technical Leader 1994 – 1997 / System Analyst 1990 - 1993

- Designed, developed and led projects in Information Technology Organization specifically on System Information, Expert System and Information Management from Exploration to Production knowledge areas of PDVSA

Achievements:

- Interviewed, gathered and analyzed requirements, and captured knowledge during interaction with stimulation specialists and geologist for the development of two expert systems, well stimulation for workover and well locations
- Managed full life-cycle system development projects
- Led the implementation and roll out of the document management system for PDVSA well folders
- Prepared the PDVSA data pack to the 3rd parties concession agreement
- Trained cross functional and technical teams